

2/21/2024

QUESTIONS FOR RFP –SPECIALIZED BUSINESS
COACH IN CHILDCARE BID ID #151901

1. What certifications and/or licenses are required to complete this project?

We would not require the contractor that is completing this project to have any certifications and/or licenses, however, they should be knowledgeable about the requirements needed for the clients they will be helping.

2. Do you have a preferred pricing structure for this project (e.g., fixed fee through 12/31/2024, monthly rates, etc.)?

Would prefer an hourly rate invoiced monthly but are willing to negotiate.

3. What is the anticipated budget for this project?

Budget will be determined based on projected clients.

4. Are on-site visits desired? If yes, what are the locations of the childcare centers?

Yes, we would prefer on-site visits. Locations are not yet defined and will be based upon clients needs.

5. Will travel expenses be allowed in the budget?

Yes, and they should be included in the proposed rate fee.

6. How many childcare businesses will be coached?

TBD—would anticipate no more than 20 and no less than 10

7. What is the average size of the childcare businesses?

The client's have not yet been identified but we would anticipate clients could range from very small in-home childcare centers to larger multi room facilities.

8. What is the desired frequency of coaching sessions?

That would be determined by the need of the client but we would anticipate clients needing between 10-20 hours of assistance.

9. What are the main topics to be covered in any coaching session?

The topics should be driving by the clients needs. The winning consultant should be able to cover a wide range of topics from general business practices to specific childcare related questions.

10. Are child development/curriculum topics desired in addition to business fundamentals (e.g., financial management, etc.)?

The topics should be driving by the clients needs. The winning consultant should be able to cover a wide range of topics from general business practices to specific childcare related questions.