Questions and Answers 9/04/24

1. Current Setup Photos: Could you please send pictures of the existing diffuser setup, specifically showcasing each zone? We need to see which diffusers are in place and how they are connected. This is crucial since the ceiling heights per zone haven't been provided, only the CFM. While CFM is important, we also need to account for the size of the space under each air handler so by showing us how many diffusers are currently being used on each zone will allow us to understand how to bid this job accurately . If vendor requires this information, vendor will need to visit the sites and review. Generally, scenting is provided at the source (unit) and is based on CFM.

2. Bid Schedule is posted

As discussed, we will include in our bid that we are offering the diffusers at net cost as part of our B2B program, rather than renting them. This approach is more cost-effective, as the rental fees would exceed the purchase cost over time. CNE is not interested in owning any equipment as we do not have the resources to maintain it.