

# REQUEST FOR PROPOSAL (RFP) RFP CND200123-0001 for

#### SOLICITATION # STLLWM001.1

You are invited to submit a proposal in accordance with the requirements of the following Request for Proposal (RFP).

Proposals must be received by Cherokee Nation Businesses CND, LLC (CND) no later than the Due Date and Time stated in the table below. RFP responses should include all requested information. This information will be held in confidence and will not be made available to other vendors. Likewise, the vendor agrees to hold in confidence any and all information included in this RFP and will not disclose to a third party any part of this RFP, except as necessary to generate a response to this RFP. CND reserves the right to reject all responses. The vendor is responsible for all costs they incur in preparing their response to this RFP.

Issue Date:	January 24, 2020					
Due Date and Time:	February 7, 2020, 12:00PM Central Time					
Point(s) of Contact:	CNB Diversified Businesses E&M					
	Technical					
	<ul><li>billy.butler@cherokee-corp.com</li></ul>					
	Procurement					
	<ul><li>michael.kelly@cn-bus.com</li></ul>					
Submission:	Vendors may submit their RFP responses via e-mail with the					
	subject title of "STLLWMM001.1" to the following email address:					
	michael.kelly@cn-bus.com					
Award Criteria:	RFP will be awarded to the vendor(s) whose proposal meets the					
	technical requirements and provides the best overall value.					

### **General Instructions**

### Services Required:

CND is looking for two pieces of equipment to support continued business growth.

Types of Services - This is an RFP for equipment purchase.

## **Brief Description of Scope of Work:**

CND is looking for two pieces of equipment that meet or exceed the requirements of SS7333, BAC 5152, D6-36911 & SAE AS50881 as applicable:

1 each laser wire marking machine

Capable of marking and cutting wire, from 12 AWG – 6 AWG at a minimum Integral de-reeler
Windows 10 compatible

1 each of either Spectrum Technologies CMS<sub>2</sub> or Laselec EasyContrast Windows 10 compatible

Equipment will be installed in the facility located at 470739 Highway 51, Stilwell, OK 74960

Cherokee Nation Business Terms & Conditions Commercial Services Version: 08062019 (attached) are applicable CNB will manage any required power &/or data drop requirements.



## Response Format and Content:

### 1. Technical Proposal

a. Technical proposal shall provide evidence that equipment proposed meets the requirements from Scope of Work section.

#### 2. Staffing

a. What support/maintenance/repair staff is located in the United States, please highlight the personnel that would typically support the Stilwell, OK area.

#### 3. Past Performance

- a. Past Performance is not required.
- 4. **Pricing** Provide the following pricing information:
  - a. Pricing shall include any required options as needed to meet requirements of the Scope of Work
  - b. CND requires supplier to provide a fully exploded cost breakdown for each piece of equipment offered, breakout shall at a minimum show pricing for:
    - i. equipment, options, installation, freight, travel & training
  - c. Please include any consumable parts/items which are required as part of ongoing maintenance.
- Tax: This purchase will be tax exempt and the selected supplier will be forwarded such exemptions.
- Cover Letter: Your response shall be accompanied by a letter of transmittal prepared on your company letterhead
  and signed by an individual authorized to commit the company. The cover letter shall identify the following:
  - (i) RFP number CND200123-000
  - (ii) The name, address, and telephone number of your company
  - (iii) Names, titles, telephone and facsimile numbers, and email addresses of persons authorized to negotiate on your company's behalf
  - (iv) Name, title, and signature of the person authorized to commit the company
  - (v) Qualification submittals identified above
  - (vi) Provide DUNS # and CAGE Code.

Your response shall be valid for 120 days after date of submission.

- Basis for Award: CND anticipates the award of a Purchase Order under this RFP. However, CND reserves the right to:
  - Reject any or all proposals received in response to this solicitation;
  - Waive any informalities and minor irregularities in proposals received;
  - Purchase one, both or none of equipment;
  - Negotiate separately with any Offeror;
  - Cancel this solicitation in its entirety;
  - Make an award without discussions
- Addenda: The right is reserved, at CND's discretion, to revise or amend any of the documents contained herein. An addendum, or addenda, to this RFP, if any, will announce such revisions and amendments. Copies of such addenda will be furnished to prospective Offerors. If revisions and amendments require material changes in quantities or prices, or both, the due date set for quotation opening may be extended, at the sole discretion of CND. As required, such addendum will include an announcement of the revised due date for receiving proposals. (Addenda may be in the form of an e-mail, fax or a formal RFP Amendment at the CND's discretion.)



Diversified Services Division Engineering & Manufacturing

# Terms & Conditions Commercial Services

- **1. Parties.** For the purposes of this order ("Order"), Buyer shall refer to the party identified under "Bill To" and Seller shall refer to the party identified under "Order To."
- **2. Acceptance.** This Order is subject to immediate acceptance. Until so accepted, Buyer reserves the right to cancel without incurring any liability whatsoever. Acceptance of this Order by Seller will be by either (a) a signed written acceptance, or (b) any performance by the Seller.
- 3. Entire Agreement. This Order as executed by Buyer constitutes the entire agreement between the parties. If the parties have previously entered into a valid written subcontract which is currently in effect covering the items described in this Order, or are otherwise subject to separate terms and conditions as a result of a subcontracting relationship ("Subcontract"), then the written contract or terms and conditions of the Subcontract shall control and supersede any terms or conditions herein that are in conflict with such subcontract, but all other terms and conditions of this Order shall remain in effect.

Buyer hereby objects to and rejects any inconsistent terms contained in any acknowledgement, invoice or other communication from Seller and the parties agree that such inconsistent terms shall not be part of this Order. Buyer's acceptance, payment or any similar act shall not be deemed as agreement to Seller's inconsistent terms. Seller and Buyer agree that this Order shall supersede all prior or contemporaneous understandings, agreements (other than a Subcontract), negotiations, representations and warranties, and communications, both written and oral, between the parties with respect to the subject matter of this Order. This Order expressly limits Seller's acceptance to the terms of this Order, which shall prevail over any terms or conditions contained in any other document (other than a Subcontract), and expressly exclude any of Seller's general terms and conditions of sale or any other document issued by Seller in connection with this Order.

4. Changes. This Order can only be modified by a written instrument duly executed by an authorized representative of the Buyer ("Change Order"). Buyer reserves the right to issue a Change Order to modify the descriptions as to the Services (hereinafter defined), scheduled performance dates, and other obligations. Seller shall notify Buyer of any proposed changes to the Services covered by this Order, including but not limited to changes

to the scheduled performance dates and/or processes, and obtain prior written approval before the implementation of such change. Any difference in price or time for performance resulting from such changes shall be equitably adjusted at the time of such change, and this Order shall be modified by the issuance of a Change Order accordingly. In the event that Seller and Buyer cannot agree on the amount of any time or price adjustment, Seller shall continue with performance as directed by Buyer, pending the resolution of any such dispute pursuant to Section 22 herein.

- 5. Section Modification Required by Buyer's Customer. Seller agrees to incorporate any revised section or additional section to this Order by the issuance of a Change Order as Buyer may reasonably deem necessary to enable Buyer to comply with the provisions of the higher-tier contract with any of Buyer's clients or customers, which originated the need for executing this Order and any modifications thereto. If any such revised section or additional section causes any increase or decrease in the cost of or time required for performance of this Order, an equitable adjustment shall be made in accordance with the procedures of Section 4 hereof.
- **6. Services.** Seller shall provide the services as identified in this Order ("Services") to Buyer in accordance with these terms and conditions.
- 7. Time is of the Essence. Time is of the essence with respect to Seller's obligations hereunder. Prompt and timely performance of all such obligations, including all performance dates, timetables, project milestones, and other requirements in this Order is strictly required.
- **8. Obligations.** Seller shall, at all times during the term of this Order, maintain all licenses and certifications necessary to comply with relevant laws and regulations applicable to provision of the Services.

Seller shall also ensure that any employee or agent acting on behalf of Seller in performing the Services is properly licensed, certified, or accredited as required by applicable law, and are suitably skilled, experienced, and qualified to perform the Services. In consideration for the satisfactory provision of the Services by Seller, Buyer agrees to pay the fees set forth in this Order.

**9. Representations and Warranties.** Seller represents and warrants to Buyer that (a) Seller shall perform the Services using personnel of the required skill,

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experience, and qualifications in a professional and workmanlike manner in accordance with best industry standards for similar services and shall devote adequate resources to meet Seller's obligations under this Order; (b) Seller is in compliance with, and shall perform the Services in compliance with, all applicable laws; (c) Buyer will receive good and valid title to all deliverables, free and clear of all encumbrances and liens of any kind; and (d) the provision of the Services by Seller will not infringe any intellectual property right of any third party.

- 10. Warranties Cumulative. The warranties set forth in Section 9 are cumulative and in addition to any other warranty provided by law or equity. These warranties survive any inspection, test, acceptance of, use or payment for the Services by Buyer. Any applicable statute of limitations runs from the date of Buyer's discovery of the noncompliance of the Services with the foregoing warranties.
- 11. Buyer's Property, Tooling, and Other Articles for the Provision of Services. Unless otherwise specified in this Order, all tooling and all other articles required for the performance of the Services shall be furnished by Seller and shall be properly maintained and replaced when necessary at Seller's expense.

If Buyer agrees to pay Seller for such tooling and other articles, or any other property, either separately or as a stated part of the price of the Services, title to same shall pass to Buyer upon (a) commencement of processing for use in performance of this Order, or (b) Buyer's payment therefor, whichever occurs first.

Title to any property furnished by Buyer to Seller that Buyer already held title to shall remain with Buyer. Any such tooling, other articles, or other property shall be used only in the performance of this Order unless otherwise provided in writing by Buyer.

Seller agrees to follow normal industrial practice in the preparation and maintenance of pertinent property control records and shall make such records available for inspection by Buyer at all reasonable times. Seller shall store, protect, preserve, repair, and maintain such property in accordance with sound industrial practice, all at Seller's expense. In the event that Buyer's property becomes lost or damaged to any extent for any cause while in Seller's possession, Seller agrees to replace or repair such property, at Seller's expense, in accordance with Buyer's request.

After completion or termination of this Order and upon the request of Buyer, Seller shall furnish a list of such Buyer's property in the form requested by Buyer and shall make such property available for disposition by Buyer. Seller shall reimburse Buyer for any materials not returned promptly when requested by Buyer. Buyer may, at its sole discretion and by written notice, divest itself of title in favor of Seller.

- **12. Invoicing Instructions.** Itemized invoices shall be emailed or mailed to Buyer at the address noted in this Order. All invoices must reference the Order number.
- 13. Payment Terms. Unless otherwise stated in this Order, payment terms are 1%/10 net 45. For the purposes of this Order, "1%/10 net 45" means a one (1) percent discount if paid within ten (10) days, otherwise payment will be due within forty-five (45) days, after the submission of an invoice by Seller that complies with the requirements of this Order and applicable laws.
- 14. Taxes. Seller's prices shall be exclusive of any federal, state, or local sales, use, or excise taxes levied upon, or measured by, the sale, the sales price, or use of Services required in the performance of this Order. Seller shall list separately on its invoice (or voucher) any such tax lawfully applicable to any such goods, and payable by Buyer, with respect to which Buyer does not furnish to Seller lawful evidence of exemption. Seller shall comply with any reasonable request by Buyer regarding payments under protest, and regarding any refunds, claims, litigation, or proceedings with respect to any such taxes and shall make appropriate adjustments to afford Buyer the benefit of any refund or reduction in such taxes.
- 15. Insurance. Seller may not commence work (including on-site performance of the Services) until certificates of insurance are submitted to Buyer in a form acceptable to Buyer. By acknowledgement or commencement of work, Seller accepts Buyer's standard terms and conditions relating to insurance, which are attached to this Order as Attachment A and terms are specifically incorporated herein. Based upon the Order, additional coverages or increase of limits could be required. Any additional coverages or increase of limits required will be specified in this Order
- Stop-Work Order. The Buyer may, at any time, 16. by written order to the Seller, require the Seller to stop all, or any part of the Services ("Stop-Work Order") for a period of up to 90 days after the Stop-Work Order is delivered to the Seller, and for any further period to which the parties may agree. The Stop-Work Order shall be specifically identified as such issued under this Section. Upon receipt of the Stop-Work Order, the Seller shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by this Order during the period of work stoppage. At the expiration of the Stop Work Order period, or within any extension of that period to which the parties shall have agreed, the Buyer shall either (a) cancel the Stop-Work Order, or (b) terminate the work covered by the Stop-Work Order.
- 17. Force Majeure. Strikes, fire, accidents or other causes beyond the reasonable control of Buyer, which shall affect Buyer's ability to receive the Services, shall constitute valid ground for suspension of the Services

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without penalty to Buyer. Buyer shall notify Seller by email or letter. Buyer will not exercise this cancellation right without reimbursement to Seller for expenditures actually made for labor and materials specifically for this Order.

- 18. Termination for Convenience. Buyer may at any time terminate this Order in whole or in part for its convenience upon written notice to Seller. In the event of termination under this Section, Seller shall be entitled to reasonable termination charges consisting of a percentage of the Order price reflecting the percentage of the work performed prior to termination, plus any reasonably incurred settlement expenses. In no event shall Buyer's obligation under this Section exceed the Order value of the Services terminated. In such case, after making the corresponding payment, Buyer shall have the right, but not the obligation, to take title to the progress made by Seller in relation to the Services as of the date of termination.
- 19. Failure of Seller to Perform. If Seller fails in any respect to comply herewith or with any other contracts then existing with Buyer, Buyer may, at its option, to this Order or any such other contract pending compliance by Seller, (a) defer further use of Services, or (b) terminate in accordance with Section 21, in whole or in part, without incurring any liability whatsoever. Buyer's rights pursuant to this provision shall be in addition to any and all other legal or equitable remedies available to it.
- 20. Insolvency. For the purposes of this Order, Seller shall be deemed to be "Insolvent" in the following situations: (a) if it has ceased to pay its debts in the ordinary course of business or cannot pay its debts as they become due, whether it has committed an act of bankruptcy or not and whether insolvent within the meaning of the Federal Bankruptcy Act or any other applicable law or not; (b) the filing of a voluntary petition to have Seller declared bankrupt, provided the bankruptcy court approves such termination, to the extent required by the bankruptcy court; (c) the appointment of a receiver or trustee for Seller; or (d) the execution by Seller of an assignment for the benefit of creditors. In the event that Seller becomes Insolvent, Seller agrees to immediately notify Buyer in writing.
- 21. Termination for Default. Buyer may terminate the Order in whole or in part for default and without incurring any liability whatsoever, in the event of the occurrence of any of the following: (1) Insolvency of the Seller; or (2) Failure of Seller per the terms of this Order to (a) perform the Services within the time specified in this Order and any authorized extension, (b) make progress so as to endanger the performance of the Order, or (c) perform to any other substantive or material provisions of this Order. In the event of a termination for default under (2) of this Section, Buyer may procure or otherwise obtain, upon such terms and in such manner as Buyer may deem appropriate, Services similar to those terminated, and Seller shall be liable to Buyer for any excess costs of such similar Services.

- The Seller shall diligently proceed with performance of any portion of the work not terminated as per the provisions of this Order. If, after a termination for default under this Section, it is determined that Seller was not in default, the termination will be deemed for Buyer's convenience and the rights and obligations of the parties will be set forth in Section 18.
- **22. Disputes.** The parties shall attempt in good faith to resolve any disputes arising out of or relating to this Order by negotiation between individuals who have authority to settle the controversy. In the event of any dispute arising under this Order that cannot be settled by mutual agreement after negotiating in good faith for thirty (30) days, then Buyer shall issue a decision with respect to such dispute which shall be final, conclusive, and binding on both parties.
- **23. Governing Law.** The rights and obligations of the parties to this Order shall be governed by, and construed in accordance with, the laws of the State of Oklahoma, without regard to its choice of law provisions.
- THE PROVISIONS AND APPLICATION OF THE UNITED NATIONS CONVENTION ON CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS ARE EXPRESSLY EXCLUDED BY THE PARTIES.
- 24. Attorney's Fees. In any legal action initiated by Buyer or Seller relating to this Order, Buyer, if it prevails in such action, shall be entitled to recovery of all its costs incurred in such legal proceeding, including reasonable legal fees, expenses, court costs, and witness, expert and consulting fees.
- 25. LIMITATION OF LIABILITY. IN NO EVENT SHALL BUYER BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, PUNITIVE OR INDIRECT DAMAGES OR LOSS OF ANTICIPATED PROFITS SUSTAINED BY SELLER, ITS SUBCONTRACTORS OR ANY RELATED THIRD PARTY REGARDLESS OF THE FORESEEABILITY OF SUCH DAMAGES AND THE LEGAL THEORY APPLICABLE TO THE SPECIFIC SITUATION.
- INDEMNITY. SELLER SHALL DEFEND, INDEMNIFY, AND HOLD BUYER, AND BUYER'S AFFILIATES, SUBSIDIARIES, SUCCESSORS, AND ASSIGNS HARMLESS FROM AND AGAINST ANY AND ALL CLAIMS, LOSSES, DAMAGES, SUITS, JUDGMENTS, FINES, PENALTIES, OR ANY OTHER LOSS **INCLUDING** COSTS, **EXPENSES AND** ATTORNEYS' **FEES** ARISING OUT OF OCCURRING IN CONNECTION WITH SELLER'S BREACH OF THE TERMS AND CONDITIONS OF ORDER, SELLER'S BREACH OF WARRANTY MADE IN THIS ORDER, SELLER'S INFRINGEMENT OR VIOLATION OF THE RIGHT OF ANY PERSON, SUCH AS UNDER ANY PATENT,

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TRADEMARK OR COPYRIGHT LAWS. AND/OR SELLER'S NEGLIGENCE, GROSS NEGLIGENCE OR WILLFUL ACTS OR OMISSIONS ARISING OUT OF OR RELATING IN ANY WAY TO THIS ORDER. ALL INDEMNIFICATION OBLIGATIONS OF SELLER SHALL EXTEND TO THE OFFICERS, DIRECTORS, EMPLOYEES, AND AGENTS OF THE BUYER AND **CONTINUE NOTWITHSTANDING** COMPLETION, **ACCEPTANCE** OR **PAYMENT** RELATING TO THIS ORDER.

**Intellectual Property.** For the purposes of this Order, "Intellectual Property" shall include but will not be limited to all ideas, discoveries, concepts, trademarks registered or not, all the inventions (patented or not), industrial designs, utility models, commercial names, such as all type of patrimonial rights of works and creations protected under the applicable laws regarding copyrights and other forms of intellectual property or industrial property recognized or that may be recognized by the applicable laws. Nothing in this Order is intended to confer on the Seller any rights (of ownership, use, transfer or otherwise) on the Intellectual Property rights of the Buyer. The Seller assumes the obligation not to use, commercialize, distribute, assign, donate, or in any other way dispose of any Intellectual Property owned by the Buyer. All Intellectual Property rights created or generated as a result of the performance of the parties' obligations in this Order shall solely belong in full ownership to the owner of the Intellectual Property rights that such new rights derive from. If there are reasonable doubts on the source of the new Intellectual Property rights, the parties agree that such rights will belong to the Buyer.

SELLER AGREES, AT ITS OWN EXPENSE, TO DEFEND ANY SUIT OR ACTION AGAINST BUYER OR AGAINST THOSE USING THE SERVICES FOR ALLEGED INFRINGEMENT OF ANY INTELLECTUAL PROPERTY RIGHT (INCLUDING BUT NOT LIMITED TO PATENTS OR INVENTION RIGHTS) ARISING FROM THE USE OF THE SERVICES, AND TO INDEMNIFY AND SAVE BUYER HARMLESS FROM ANY DAMAGES, LIABILITIES, CLAIMS, LOSSES, AND EXPENSES (INCLUDING ATTORNEYS' FEES) PAID OR INCURRED BY BUYER IN CONNECTION WITH ANY SUCH SUIT OR ACTION, WHETHER AGAINST BUYER OR AGAINST THOSE USING THE SERVICES.

**28. Assignability.** Neither this Order nor any right or duty pursuant to this Order shall be assignable or delegable in whole or in part by Seller or by operation of law, without the prior written consent of the Buyer. Any such purported assignment without such consent shall be void. Buyer shall have the right to assign the rights or delegate the duties arising from this Order to any third party without the

approval of the Seller, by providing written notice of the corresponding assignment or delegation to Seller.

- **29. Waivers.** Waiver by either party of any default hereunder by the other party shall not be deemed waiver of any subsequent default.
- 30. Confidential Information. Seller shall treat all information Buyer furnishes as a result or regarding this Order as confidential, included but not limited to drawings, materials, records, data, personnel information, policies, procedures, models, analyses, processes, interpretations, commercial, contractual and financial information. Seller will take care to protect such confidential information, shall not disclose the information to any third parties, and shall return the information to Buyer or destroy the information as directed and requested by Buyer. Seller shall only use the confidential information to the extent necessary to comply with its obligations under this Order.
- 31. Conflict of Interest. Seller will not use any funds received under this Order for illegal or otherwise improper purposes related to the purchase commitment. Seller will not pay any commissions, fees or rebates to any employee of the Buyer, nor favor any employee of the Buyer with gifts or entertainment of significant cost or value. If the Buyer has reasonable cause to believe that one of the above provisions has been violated, the Buyer, or its representative, may audit the records of the Seller for the sole purpose of establishing compliance with such provisions.
- Import and Export Compliance. Seller shall comply with all applicable import and export laws and regulations of the United States and all other countries involved in the transactions contemplated by this Order, including but not limited to the following: 22 U.S.C. § 2751 et seg. (Arms Export Control Act); 22 C.F.R. §§ 120-130 (International Traffic in Arms Regulations); Export Administration Act (50 U.S.C. § 2401 et seq.); Export Administration Regulations (15 C.F.R. §§ 768-799); Buy American Act (41 U.S.C. §§ 8301-8305); and their successor and supplemental laws and regulations. Seller represents and warrants that it is either (a) a U.S. Person as that term is defined under such applicable laws and regulations, or (b) has disclosed to Buyer in writing the country in which it is incorporated or otherwise organized to do business, or if a natural person, all citizenships and U.S. immigration status.
- **33.** Compliance with Laws. Seller shall strictly observe, comply with, and give all notices required by all local, municipal, state, and federal laws, ordinances, rules, directives, orders, and regulations related to this Order or the Services covered by this Order.

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# ATTACHMENT A INSURANCE REQUIREMENTS

Seller will carry or cause to be carried and maintained in force throughout the entire term of this Order insurance coverages as described in paragraphs (A) through (D) below with insurance companies acceptable to Buyer. The limits set forth below are minimum limits and will not be construed to limit Seller's liability. All costs and deductible amounts will be for the sole account of the Seller.

- (A) Workers' Compensation insurance complying with the laws of the State or States having jurisdiction over each employee, whether or not Seller is required by such laws to maintain such insurance, and Employer's Liability with limits of \$1,000,000 accident, \$1,000,000 disease each employee, and \$1,000,000 disease policy limit.
- (B) Commercial or Comprehensive General Liability insurance on an occurrence form with a combined single limit of \$1,000,000 each occurrence, and annual aggregates of \$2,000,000, for bodily injury and property damage, including coverage for blanket contractual liability, broad form property damage, personal injury liability, independent contractors, products/completed operations, and when applicable the explosion, collapse and underground exclusion will be deleted.
- (C) Automobile Liability insurance with a combined single limit of \$1,000,000 each occurrence for bodily injury and property damage to include coverage for all owned, non-owned, and hired vehicles.
- Based upon the Order, additional coverages or increase of limits could be required. Any additional coverages or increase of limits required will be specified in this Order.

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SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

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In each of the above described policies, Seller agrees to waive and will require its insurers to waive any rights of subrogation or recovery they may have against Buyer its parent, subsidiary, or affiliated companies.

Cherokee Nation Businesses L.L.C. (and applicable Subsidiaries) Attr. Risk Management Department 777 West Cherokee St Catoosa, OK 74015

Under the policies described in (B) and (C) above. Buyer its parent, subsidiary and affiliated companies will be named as additional insureds as respects Seller's operations and as respects any work performed under this Order. Any costs associated with naming these additional insureds is included in the Order cost. The policies described in (B) and (C) above will include the following "other insurance" amendment: "This insurance is primary insurance with respect to Buyer its parent, subsidiary and affiliated companies, and any other insurance maintained by Buyer its parent, subsidiary or affiliated companies is excess and not contributory with this insurance."

Non-renewal or cancellation of policies described above will be effective only after written notice is received by Buyer from the insurance company thirty (30) days in advance of any such non-renewal or cancellation. Prior to commencing the work hereunder, Seller will deliver to Buyer certificates of insurance on an ACORD 25 or 25S form evidencing the existence of the insurance coverages required above. In the event of a loss or claim arising out of or in connection with the work performed under this Order, Seller agrees, upon request of Buyer, to submit the original or a certified copy of its insurance policies for inspection by Buyer.

Buyer will not insure nor be responsible for any loss or damage, regardless of cause, to property of any kind, including loss of use thereof, owned, leased or borrowed by the Seller, or their employees, servants or agents, other than property which becomes a part of the Order.

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